

DLA Land & Maritime - Market Survey
Solicitation Number: SPRAL1-16-R-0038

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DLA Land & Maritime is considering a solicitation and subsequent Award of a one-time buy for the item listed below. As a potential supplier of this item, we are asking that you fill out this market survey to the best of your knowledge so that we can generate a realistic and beneficial solicitation. Your answers to these questions will aid in our ability to develop a solicitation that best meets the needs of the Warfighter while also optimizing the benefits of having a long term contract for both the Government and the Contractor. **IF YOU WOULD PREFER TO DISCUSS THE ANSWERS TO THESE QUESTIONS VERBALLY VS IN THE BELOW QUESTIONNAIRE, PLEASE FEEL FREE TO CONTACT THE POC IDENTIFIED ABOVE TO DO SO.**

*In the Estimated Delivery column below, please indicate the absolute best delivery (in Days) you would be able to provide the listed item with the quantity indicated in the solicited quantity column.

NSN	Nomenclature	Cage	Part/Dwg Number	PLT	Solicited Quantity	Company Fill-ins			
						Commercial Item?	Minimum Quantity Apply?	Estimated Delivery*	Estimated Unit Price
2540-20-005-1825	ARMOR SUPPLEMENTAL	L0782	AC86103-20		1 EA				
2540-20-006-2288	ARMOR SUPPLEMENTAL	L0782	AC86603-21		8 EA				
2540-20-005-1996	ARMOR SUPPLEMENTAL	L0782	AC86103-17		13 EA				
2540-20-005-1801	ARMOR SUPPLEMENTAL	L0782	AC86103-10		51 EA				
2540-20-005-1642	ARMOR SUPPLEMENTAL	L0782	AC86103-51		18 EA				

I. GENERAL INTEREST QUESTIONS:

1. Please check your companies size and status:

☐ Large or ☐ Small Business / ☐ Manufacturer or ☐ Dealer

2. Approximately how many employees do you currently have? _____

3. Do you have a parent company? ☐ YES ☐ NO

4. If **YES** to #3 above approximately how many employees does your parent company have? _____

5. If you are a Dealer/Distributor are you independent from the OEMs?

☐ YES (Example: if you have reliable access to the OEMs products and can set your own price)

If **YES**: Based on sources in table above, list the OEMs that you are independent from:

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☐ NO (Example: the OEM has strict control over the resale prices the dealers can charge)

☐ Check here if you would prefer to discuss this via telephone call

6. If you are a dealer for the actual manufacturer of these items, who is the manufacturer and approximately how many employees does the manufacturer have?

Note: For contracts estimated over \$700,000.00, Cost or Pricing Data “may” be required.

7. What components/raw materials are the primary drivers in the pricing of these items (i.e. steel, rubber, oil, plastics, etc.)

Component	Percentage of the make-up of the item
Example: Rubber	50%

8. Do you carry these items in your inventory? ☐ YES ☐ NO
9. Are these items quantity sensitive? ☐ YES ☐ NO
10. Do these items contain hazardous material? ☐ YES ☐ NO
11. Do you deal through Dealers/Distributors or do you prefer to deal with the Government? ☐ Dealer ☐ Gov't

II. COMMERCIAL QUESTIONS:

1. Are any of these items Commercial Items per FAR 2.101(b)? ☐ YES ☐ NO
2. If **YES** to **#1** above are these items available is a PUBLISHED Catalog/Price List? ☐ YES ☐ NO
3. If **YES** to **#2** above can you supply us with a copy of your Price List? ☐ YES ☐ NO
4. If **NO** to **#1** above are these items modified items of a type available in the commercial market place (Meaning these items do not have to be identical, but are closely related)? ☐ YES ☐ NO
5. If **NO** to **#4** above do these items have minor modifications of a type not customarily available in the commercial market place (Example: minor modifications means the items needs to retain a predominance of non-governmental functions or essential physical characteristics)? ☐ YES ☐ NO
6. If **NO** to **#1** above – if these items are not currently in the commercial market place, will these items be available in the commercial market place in time to satisfy the government’s delivery requirements on this project? ☐ YES ☐ NO
7. If **YES** to **#1** above can you provide UNREDACTED commercial sales history, listing in catalogs or brochures, known established price list to commercial market place, availability or announcement to the general public?
☐ YES ☐ NO
8. The Government, and the Government only, must determine not only if an item is commercial but also if the commercial prices are Fair and Reasonable. This is usually accomplished through proof that commercial market forces have driven the setting of the commercial price. Such proof would describe the commercial market acceptance of the price or, more plainly, invoices proving that the item has been sold commercially at like

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prices, for like quantities. Is your company willing and able to provide such proof, if the government determines it is needed to verify price reasonableness? ☐ YES ☐ NO

9. Are the following clauses/provisions inconsistent with commercial practices; if so, identify the commercial practice:

D46C02 (52.246-9062) Repackaging to correct packaging deficiencies (SEP 2008)

☐ YES Identify: _____ ☐ NO

E46C14 (52.246-9019) Material and inspection report

☐ YES Identify: _____ ☐ NO

E46C30 (52.246-9007) Product verification testing

☐ YES Identify: _____ ☐ NO

I23B04 (252.223-7006) Prohibition on storage and disposal of toxic and hazardous material

☐ YES Identify: _____ ☐ NO

I25B04 (252.225-7005) Identification of expenditures in the United States

☐ YES Identify: _____ ☐ NO

I27A01 (52.227-1) Authorization and consent

☐ YES Identify: _____ ☐ NO

I46C07 (52.246-9056) Warranty period for overseas shipments (SEP 2008)

☐ YES Identify: _____ ☐ NO

I47A07 (52.247-68) Report of shipment (RESHIP)

☐ YES Identify: _____ ☐ NO

I53A01 (52.253-1) Computer generated forms (JAN 1991)

☐ YES Identify: _____ ☐ NO

L17C01 (52.217-9002) Conditions for evaluation and acceptance of offers for part numbered items (JUL 2002)

☐ YES Identify: _____ ☐ NO

M13C02 (52.213-9001) Evaluation factor for source inspection

☐ YES Identify: _____ ☐ NO

III. FOB POINT QUESTIONS:

First Destination Transportation (FDT) program.

For FDT program transportation requirements, see DLAD clauses 52.247-9059 F.o.b. Origin, Government Arranged Transportation and 52.247-9058, First Destination Transportation (FDT) Program – Shipments Originating Outside the contiguous United States (OCONUS).

Additional information about FDT can be found on the FDT website

(<http://www.dla.mil/FDTPI/>).

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1. Is Fob Origin acceptable? ☐ YES ☐ NO
 2. Does your price typically include FOB Destination? ☐ YES ☐ NO
 3. Would FOB Destination impact the price compared to FOB Origin? ☐ YES ☐ NO
 4. If **YES** to **#3** above what is the impact on price (Example: Estimated percentage of increase in price)?

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5. If **NO** to #3 above does this mean the price for FOB Destination and FOB Origin would be the same?
☐ YES ☐ NO

6. Is Inspection/Acceptance at Origin acceptable? ☐ YES ☐ NO

Note: For Stock Buys, source inspection would be mandatory if FOB Origin is utilized. Would the cost of source inspection impact pricing more than shipping? ☐ YES ☐ NO

IV. OTHER MISCELLANEOUS QUESTIONS:

1. Can you provide STD-COM PKG with MIL-STD-129 Markings? ☐ YES ☐ NO

2. Do you have EDI capability? ☐ YES ☐ NO

3. If the Government determines that Cost and Price Data is needed, will your company's accounting system be able to furnish this data as required by FAR Part 15 Table 15.2? ☐ YES ☐ NO

Note: We strongly urge you do a thorough review of the booklet "Information for Contractors" at <http://www.dcaa.mil>. The booklet is downloadable from the left Scroll Down on the website under "Publications". Chapter 3 is particularly relevant, especially the example submittal at chapter end.

V. FINAL COMMENTS:

Please Provide Your Company Name & Cage Code: _____

Please Provide Your Company Phone & Fax Number: _____

Please Provide Your Name & Signature: _____

*Please return survey by the close of business on **11/1/16** to the contract specialist listed at the top of the page. If you have any additional comments, please feel free to submit those with this survey. We sincerely appreciate your time, and thank you for providing this information.*